# Talent as a platform: The future of work

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# Elance-oDesk is a global marketplace for businesses and freelance talent



# Elance-oDesk is creating the world's largest online workplace

2.5M<sup>+</sup> clients

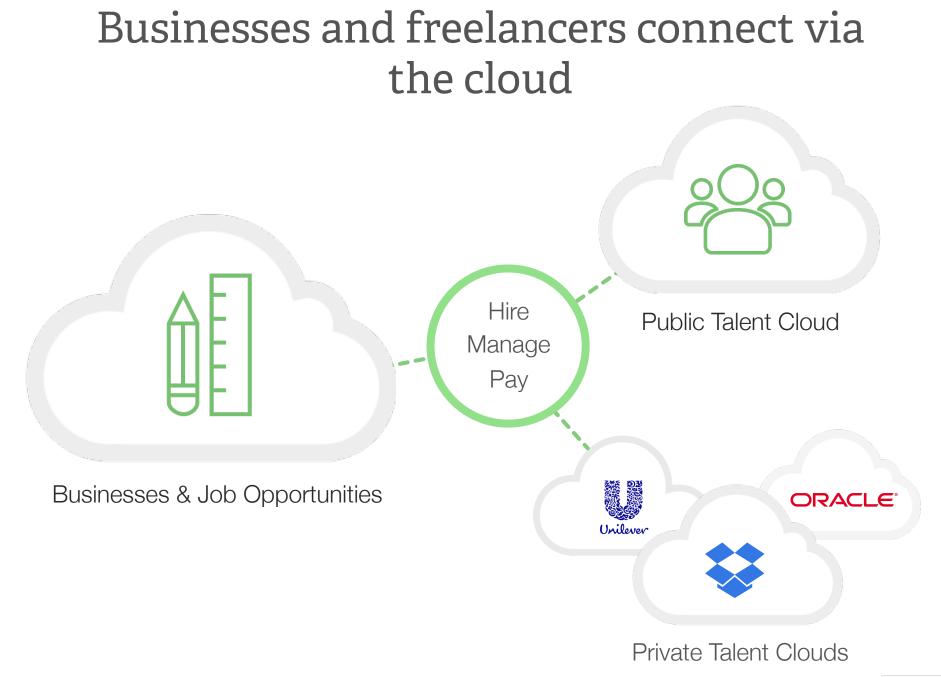
8M<sup>+</sup> freelancers

**\$900M+** in billings in 2014 **180+** countries

2.7M jobs posted annually

2.5K skills on our sites







# Elance-oDesk is an open platform for solution providers



Businesses & Job Opportunities

Solution providers leverage our talent clouds by:

- Searching for freelancers
- Posting jobs
- Making job offers
- Paying freelancers
- Creating tasks
- Reviewing deliverables



### Photo enhancement



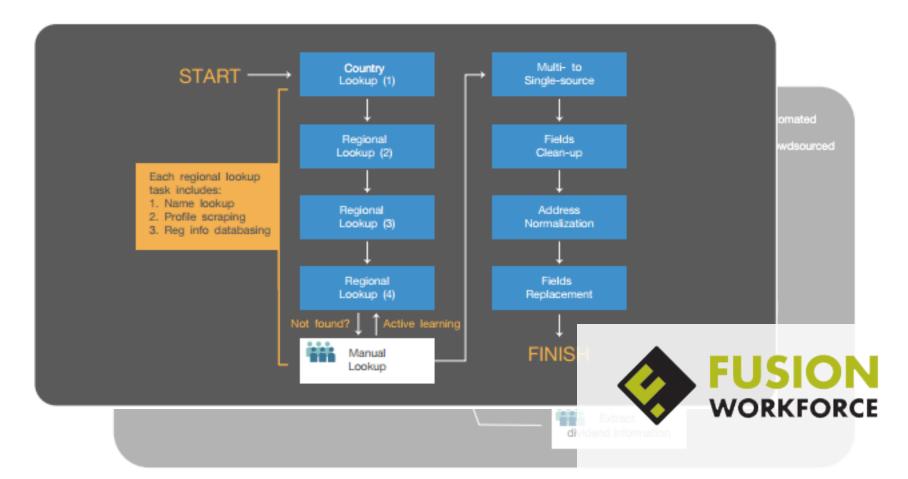


## Project management





#### Crowdsourcing tools combined with a trusted talent pool





### Elance-oDesk is an open platform for talent pool providers

Talent pool providers leverage our talent clouds by:

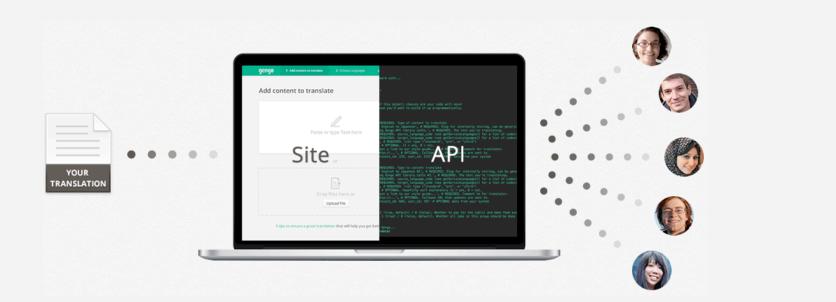
- Searching for jobs
- Applying to jobs
- Grabbing tasks
- Creating invoices
- Submitting deliverables

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Public Talent Cloud

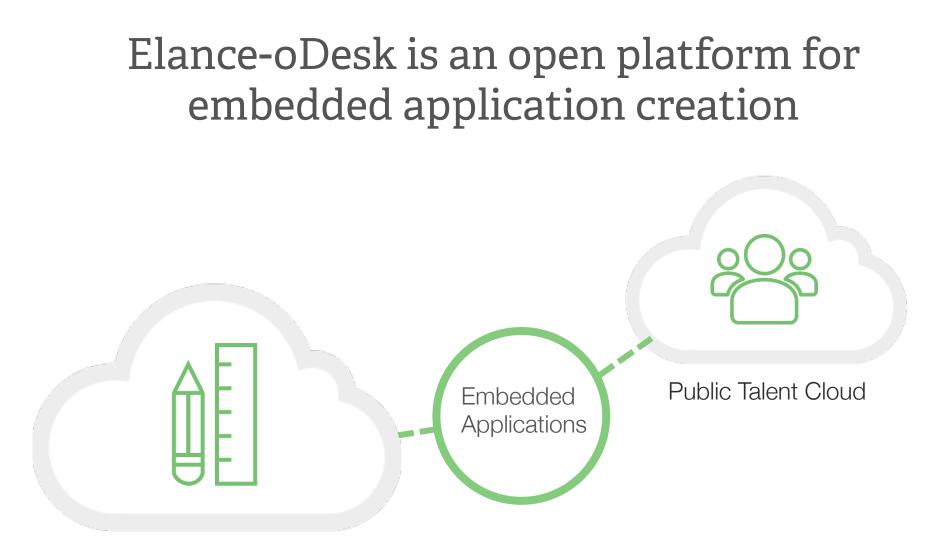


### Connecting highly qualified linguists to Elance-oDesk jobs





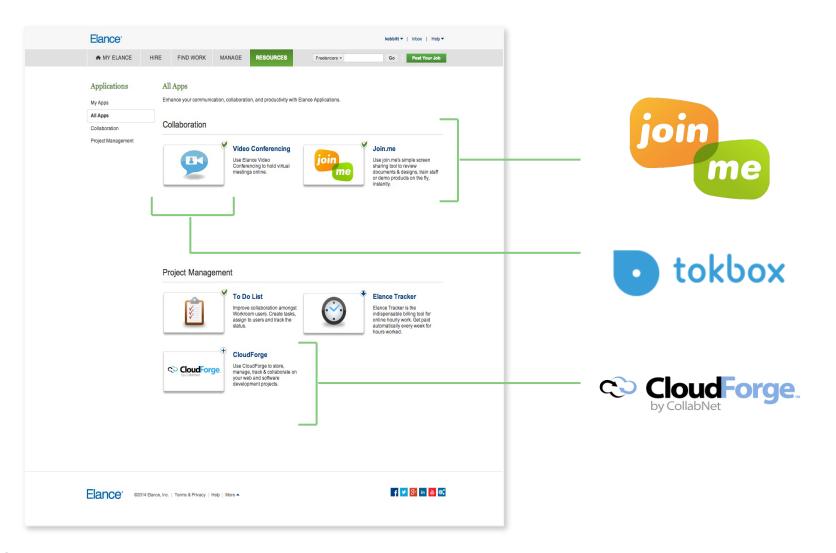




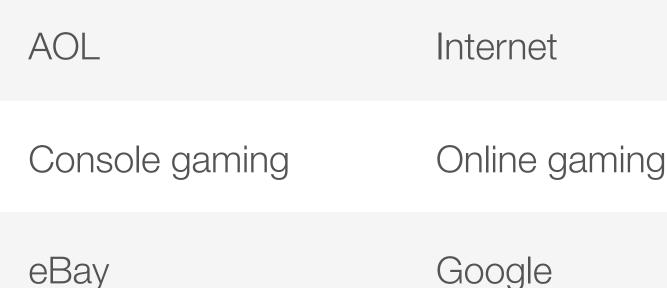
Businesses & Job Opportunities



### Embedded applications on Elance-oDesk

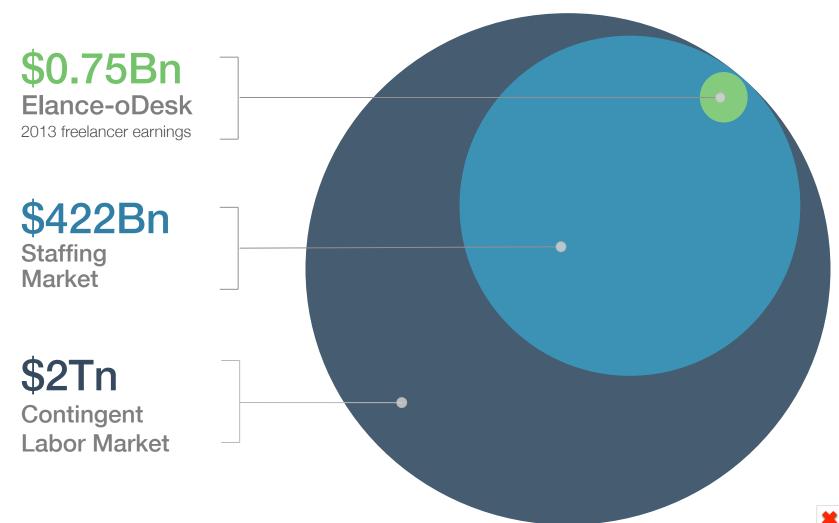


## Open platforms win





# And in the world of work, there is potential to win big





# Thank You

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